



VIRTUAL
FIRST CARE
EAST

November 15-16th | Boston, MA

Q&A with Sarah Schenck

Medical Director of Virtualist
Medicine for ChristianaCare's Center
for Virtual Health
ChristianaCare

achieve the quadruple aim. We have demonstrated, over the years, that the virtual care we deliver is not only high-quality and safe, but it is often more accessible to the communities we serve.

“Using a virtual-first model allows us to expand access to care without necessarily increasing costs.”

We strive to use technology to close health disparity gaps rather than to accentuate them. Using a virtual-first model allows us to expand access to care without necessarily increasing costs. The development of a virtual workforce is an important priority for us, and we expect this approach will help with recruitment and retention of our clinicians. Perhaps most importantly, our patients love the convenience and practicality of virtual care. We use technology to stay connected to our patients, and we have realized a reduction in ED and hospitalizations in our highly-connected populations



How does ChristianaCare see Virtual-First Care as having the potential to improve the standard of healthcare? What problems in particular could Virtual-First Care help address?

At ChristianaCare, we believe that the future of healthcare is virtual; anything that can be done virtually, will be done virtually. Leveraging virtual-first care models can help us

www.virtualfirsthealthcareeast.com

What are you most looking forward to at the Virtual-First Care East Summit?

I look forward to connecting with my colleagues in Boston and to learn from one another's journeys in the virtual care space. I'm interested in learning more about innovative payment models, digital solutions for clinical care delivery and ways to avoid the common pitfalls associated with implementing virtual-first care. I think learning from our own and each other's mistakes is critical to our future, collective success.

Sarah Schenck will be speaking on the panel discussion on Day 1: How are Larger Healthcare Systems Innovating with Virtual-First Care, alongside:

- **Russell Horton**, Medical Director, **Banner Health**
- **Tania Elliott**, Board Member at American Telemedicine Association & Clinical Instructor at NYU Langone Health, **American Telemedicine Association / NYU Langone Health**
- **Sarah Schenck**, Medical Director of Virtualist Medicine, **ChristianaCare**
- **Timothy Law**, Chief Medical Officer, **Highmark Inc**

To hear more from Sarah Schenck and ChristianaCare, and other healthcare systems make sure to register for the Virtual-First Care East Summit.

Register Here:
www.virtualfirsthealthcareeast.com



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